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Now, see what's hot at the laundry.

Ty Acton, Editor

Generations of Innovation for Laundries Worldwide

Why Independent Laundries Are Insisting on Rebuilt American Ironers

Excerpted from Textile Services

Sometimes the greatest isn't the latest. When Johanna Ames, president of Ames Linen Service in Cortland, New York, needed more ironing capacity to accommodate growth at her 4th generation, family-operated, mixed plant, she decided to go with rebuilt American flatwork ironers.

"I did a significant amount of research comparing a rebuilt American to the newer, large diameter ironers," says Ames, who grew up with a plant that relied entirely on the old workhorses. Her research, along with advice from the TRSA's own Roger Cocivera and Bill Mann, both proponents of the American ironer, confirmed that for Ames, older was indeed wiser.



Johanna Ames of Ames Linen, Cortland, NY, shows off one of three American ironers that Tingue remanufactured for the family-operated laundry company.

Today, Ames Linen processes 175,000 pounds of linen per week in a TRSA Hygienically Clean Healthcare Certified plant encompassing 42,000 sq ft. Half of the work produced is healthcare linens, and the other half is food/beverage/hospitality. Ames keeps up with nine routes with the help of three rebuilt American ironers: two, eight-roll Super Sylons and one, six-roll Hypro with folders and stackers on all.

Though these ironers are known for dependable, low-maintenance operation, it was ultimately the finish quality...

You Said It!



"At our rates of production, the

American ironers deliver the finest quality finish at the fastest possible speed. We've never had a problem with them and even if we expand beyond resort linens, I would only use rebuilt American ironers."

— Jeffrey Vaughan, Magnolia Cleaning Services, Williamsburg, Virginia

Meet Your New Tingue Rep



Please join us in formally welcoming Ron Cote to Team Tingue. Ron serves the New England region encompassing Massachusetts, Rhode Island, New Hampshire and Maine.

Read the rest of the story and see what two other laundry pros had to say about American ironers as a [free pdf here](#).

Now, We're Tingue – Just Tingue

It's official. We've integrated Tingue, Brown & Co. and Talley Machinery as a single organization called Tingue. Think of your Tingue rep as your source for the former Talley Machinery's parts and ironer rebuild services, Maxi-Press membranes and Norman Control equipment, and, of course, for all the ironer supplies, carts, bags, sling system components and more that have always been available from your Tingue rep.



Generations of Innovation for Laundries Worldwide

Call your Tingue rep for ironer parts, rebuilds and more just as you would for ironer pads, springs and covers.

[Click to find your Tingue rep.](#)

Breakthrough Belt Lacing Now Available in North America

Tingue is now the exclusive North American distributor of the breakthrough Mato Lacing. It eliminates lacing marks and rust that galvanized lacing often leaves on the linens. Our Mato Lacing is stainless steel, forms a flat profile in line with the belt ends and ensures the belts remain perfectly straight once laced. It's so



superior to the old style lacing that we include it as standard on orders for all of our more than 50 types of belts. [See it on video here.](#)

Meet Team Tingue



Stop by our booth #112 at the 2016 CSCNetwork Annual Convention in Las Vegas and see our special, show-only discounts. Meet David Tingue, Ty Acton, Jared Addis and J.R. Ryan and learn more about the latest laundry advances from Tingue.



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